



Vermont Fiddle Heads, LLC
23 Calais Road / PO Box 305
Worcester, VT 05682
802-223-2111 • sales@vt-fiddle.com
www.vt-fiddle.com

Distributor Account Application

To establish a distributor account, please fill out and return via snail mail (at the address above) or via email at sales@vt-fiddle.com.

Also, if in VT, please include a copy of your resale tax certificate for our records.

Company Name Telephone Fax

Street Address City State Zip

E-mail Website

Resale Tax Number (VT only) Federal ID Number Year Established

Principal or Officer Title

Principal or Officer Title

Type of Business

Would you like to receive our monthly e-newsletter. Yes No
(We do not rent/sell our mailing list)

Thank you for your interest in our products. We appreciate it and look forward to working with you!



Vermont Fiddle Heads, LLC
 23 Calais Road / PO Box 305
 Worcester, VT 05682
 802-223-2111 • sales@vt-fiddle.com
 www.vt-fiddle.com

Credit Application

It is our policy to ship all initial orders prepaid. If you would like to establish credit terms (NET 15 DAYS), please fill out this credit application; return by fax or mail. A signed copy of signature must be mailed. **Trade References:** Please provide complete mailing address, phone, fax, e-mail and account number. if we cannot read the following or if there is insufficient information, then we cannot extend credit to you. (please print)

REFERENCE #1

| | | |
|-----------------|-----------|----------------|
| _____ | _____ | _____ |
| Company Name | E-Mail | Your Account # |
| _____ | _____ | _____ |
| Contact Name | Telephone | Fax |
| _____ | _____ | _____ |
| Mailing Address | City | State Zip |

REFERENCE #2

| | | |
|-----------------|-----------|----------------|
| _____ | _____ | _____ |
| Company Name | E-Mail | Your Account # |
| _____ | _____ | _____ |
| Contact Name | Telephone | Fax |
| _____ | _____ | _____ |
| Mailing Address | City | State Zip |

REFERENCE #3

| | | |
|-----------------|-----------|----------------|
| _____ | _____ | _____ |
| Company Name | E-Mail | Your Account # |
| _____ | _____ | _____ |
| Contact Name | Telephone | Fax |
| _____ | _____ | _____ |
| Mailing Address | City | State Zip |

Vermont Fiddle Heads, LLC is authorized to request credit information from the trade references I have provided in order to establish an open credit account with Vermont Fiddle Heads, LLC. Any outstanding balance is subject to a 1.5% per month finance charge. I agree to pay my account based on the NET 15% DAY terms, and further agree that if it becomes necessary for Vermont Fiddle Heads, LLC to institute legal action to collect my account, I will pay all court costs and reasonable attorney fees.

Signature: _____ Title: _____

Date: _____

Distributor Account Application



Vermont Fiddle Heads, LLC
23 Calais Road / PO Box 305
Worcester, VT 05682
802-223-2111 • sales@vt-fiddle.com
www.vt-fiddle.com

Terms and Policies

Distributor purchases are for resale only. For further product details or special orders, please contact Linda Mahns at sales@vt-fiddle.com. Pictures and complete descriptions for our items appear on the website www.vt-fiddle.com. Terms and policies may change at anytime.

Minimum Orders

Minimum orders begin at a quantity of 500 bags which can be mixed or matched types. We will process orders without our company labels, unless otherwise specified by distributors. This gives the distributor lee-way to resell using their own label or as a marketing tool for smaller companies to have a product that we make under their own branding.

Options For Ordering

1. Order by phone at 1-802-223-2111.
2. Fill out order form (see Order Form on last page) and mail with payment to:
Vermont Fiddle Heads, PO Box 305, Worcester, VT 05682
3. Order by email: sales@vt-fiddle.com and please include your phone number so we can call you with your total and for payment (unless you have credit terms with us.)

Payment - (We require first order to be prepaid by credit card, check or money order)

Credit Cards: We honor VISA, Mastercard, American Express and Discover. AMEX will incur a slightly larger % (1.5%) to cover the extra fee we incur when processing those cards.

Checks and Money Orders: All payments are payable in US Dollars to: Vermont Fiddle Heads, LLC
Payments should be sent to:

Vermont Fiddle Heads, PO Box 305, Worcester, VT 05682

Terms: Net 15 with approval after first prepaid order

International checks are not accepted.

Sales Tax / Re-Seller's Permit: For VT only. All non-food orders sent to Vermont will be charged 6% sales tax unless we have your Reseller Certificate on file.

Shipping and Handling (We may require a seven day waiting period prior to shipping your first order, if paying by check or money order)

Continental US: We will ship via UPS, USPS and FedEx if that is preferred by the customer and the customer will pay for actual shipping charges. Can also supply freight options for orders over 10,000 QTY. Customers may also schedule their own carrier.

International Orders (outside US): All our customers will pay actual cost of postal service shipping and tariffs for international orders. We typically ship via USPS International Priority Mail but can also ship via UPS upon request. Customers may also provide their own carrier account information for FedEx/UPS.

Rush Orders

Our products are made to order and usually ship within 5 working days depending on size of order. Quantities of 250 or more may require more lead time. If you have a specific date for when you need our products, please let us know in advance and we will work to meet your schedule requirements. We welcome blanket purchase orders and ask that you provide us with a schedule for regular/routine delivery.

Backorders and Auto-Shipments

Since our products are made to order, we will keep making and sending the bags until the order QTY has been fulfilled. If you'd like to set up an auto-shipment, please let us know the QTY that you'd like to order and the frequency you'd like to receive them (e.g. 500 square nylon nut milk bags every month.) This is helpful for us to sew ahead of time and ship at a faster rate to you. (Please provide a blanket purchase order to ensure that your bags are scheduled for manufacturing.)

(continued on next page)

Distributor Account Application



Vermont Fiddle Heads, LLC
 23 Calais Road / PO Box 305
 Worcester, VT 05682
 802-223-2111 • sales@vt-fiddle.com
 www.vt-fiddle.com

Terms and Policies *(continued)*

Special orders

We accept special orders, prepaid only. We gladly fulfill any special size or shape requirement for our products. If you have a special need, please let us know what it is. We will send samples at a cost and when we have met your specification, we can fulfill whatever quantities you need thereafter. There are no returns or refusals allowed on special orders. Please note: costs might vary depending on size/shape.

Returns:

Distributors must notify us within 2 days of receipt of your order regarding damage, errors, adjustments, or returns. If you have ordered in error, you pay for return shipping and may be charged a 15% restock fee. Returned goods must be in good, unmarked and saleable condition. We will determine whether or not the product should be returned to us before we will honor a claim. Before you return any product, call us for a Return Merchandise Authorization (RMA) number. For damaged shipments, you must save the original boxes and packing materials and/or take photos of them to submit to postal service! Distributors receive store credit for returns or account adjustments. It may be possible to repair/replace the damaged bag for a customer.

Price List

| Product Category | Description | Code | MSRP (min.) | Distributor Pricing |
|------------------|---|-------------|-------------|---------------------|
| | | | | QTY * 500+ |
| Filter Bags | Nylon RECTANGLE | NYLON-SM | \$7.50 | \$3.75 |
| Filter Bags | Nylon V-SHAPE | NYLON-V | \$7.50 | \$3.75 |
| Filter Bags | Nylon SQUARE | NYLON-LG | \$8.50 | \$4.25 |
| Filter Bags | Nylon OVAL | NYLON-OV | \$8.50 | \$4.25 |
| Filter Bags | Organic Hemp RECTANGLE | HEMP-SM | \$12.00 | \$6.00 |
| Filter Bags | Organic Hemp V-SHAPE | HEMP-V | \$12.00 | \$6.00 |
| Filter Bags | Organic Hemp SQUARE | HEMP-LG | \$14.00 | \$7.00 |
| Filter Bags | Organic Hemp OVAL | HEMP-OV | \$14.00 | \$7.00 |
| Filter Bags | Organic Hemp SACHETS | HEMP-SACH | \$6.00 | \$3.00 |
| Filter Bags | Organic Hemp COFFEE-SM (for Chemex 6-cup coffee makers and the like) | COFFEE-SM | \$7.50 | \$3.75 |
| Filter Bags | Organic Hemp COFFEE-LG (for cold-pressed coffee) | COFFEE-LG | \$12.00 | \$6.00 |
| Filter Bags | Organic Hemp COFFEE-BUCKET (for MR Coffee-type coffee makers) | COFFEE-BUCK | \$14.00 | \$7.00 |
| Filter Bags | Organic Hemp TEA/COFFEE BAGS (individual use) | HEMP-TB | \$5.00 | \$2.50 |

* Orders of 500 or more will get shipped bundled in QTYS of 50 and will get shipped without packaging unless requested. If you require our labels for larger orders, please note there will be a \$0.50 charge per bag charge.

Distributor Account Application



Vermont Fiddle Heads, LLC
 23 Calais Road / PO Box 305
 Worcester, VT 05682
 802-223-2111 • sales@vt-fiddle.com
 www.vt-fiddle.com

Order Form

Credit Card Authorization Form

Date _____

Company Name _____

Seller's Permit Number _____ Issuing State _____

Name _____ Contact Name _____
 As it appears on card

Phone() _____ Fax () _____ E-mail: _____

Billing Address _____

Shipping Address _____

Method of Payment:

- Check** Money Order**
 Visa Master Card
 Am Ex Discover

 (Internal Use) VFH SALES ORDER

 PURCHASE ORDER #

- Do you give us permission to keep your CC on file?

*Credit Card Number _____ *3-digit Code _____ REQUESTED SHIP DATE _____

*Expiration Date _____

*Authorized Signature _____

*I understand that by providing the information and signature above, I have given authorization to Vermont Fiddle Heads to charge this credit card for the following Product(s), PLUS Shipping & Handling costs, and Tax if applicable.

**All checks or money orders are payable in US Dollars to: *Vermont Fiddle Heads, LLC*

Payments should be sent to:

Vermont Fiddle Heads, 23 Calais Road/PO Box 305, Worcester, VT 05682

| Qty | Product Description | Wholesale QTY Price Each (refer to price list) | Total Charges |
|-----|---------------------|--|---------------|
| | | \$ | \$ |
| | | \$ | \$ |
| | | \$ | \$ |
| | | \$ | \$ |
| | | \$ | \$ |

Distributor Account Application